



112th Annual Report



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*Pushing the boundaries
of sporting and
business excellence*

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National Selectors (Women)	S Jenkin (Convenor), J Harris, P Kinsella
National Age Group Selectors	B L Cairns, D R Hadlee, B D Morrison, D N Patel, K Patel, M J F Shrimpton
Statistician	F Payne
National Code of Conduct Commissioner	N R W Davidson QC

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06–07 **From the CEO**

In November 2003 New Zealand Cricket (NZC) launched its 2003-2007 strategic plan *Pushing the Boundaries*. The plan divides NZC's strategic priorities into five areas:

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12–15 **PEOPLE**

16–21 **GROWTH OF THE GAME**

22–35 **WINNING TEAMS**

36–50 **BUSINESS OF CRICKET**

The format of this annual report follows these five key themes and demonstrates some of the ways NZC is pushing the boundaries as it works towards implementation of the strategic plan.

From The CEO

On Field

Our flagship team, the BLACKCAPS, performed well during the year with Test series victories over Zimbabwe and the West Indies and ODI series victories over Zimbabwe and India in a tri-series, Sri Lanka and the West Indies.

There was however disappointment at Test and ODI series losses to South Africa.

Chris Cairns farewelled New Zealand cricket fans in the Twenty20 match against the West Indies at Eden Park in February. Chris will be missed by the BLACKCAPS and the New Zealand cricketing public for the skill and daring that he brought to the game.

Stephen Fleming reached some notable milestones during the year. He became the first New Zealander to play in 100 Test matches; the first New Zealander to score 6000 Test runs and he also made his 250th ODI appearance for the BLACKCAPS.

The White Ferns had an outstanding series against India at the Bert Sutcliffe Oval in March, defeating the visitors in four of their five ODI matches.

Domestically the 2005/06 year saw the launch of a State Twenty20 tournament which was well received by players, the media and the public. The success of this experiment has led to an enlargement of the competition for the 2006/07 season.

Zimbabwe

There was a great deal of controversy as NZC grappled with public feeling around the BLACKCAPS tour to Zimbabwe.

From the outset NZC was clear with the Government, media and lobby groups that the only way the International Cricket Council (ICC) would accept NZC withdrawing from the tour was if the BLACKCAPS were prevented from touring by Government order.

While we accepted that the public would not support the tour, we wanted the public to understand that, under the ICC Future Tours Programme (FTP), NZC faced severe financial penalties if we broke our contractual obligations and kept the BLACKCAPS at home.

From a rocky start we were able to establish dialogue with the NZ Government and believed that while not supporting our stance they understood it.

The Government's decision to refuse visas to the Zimbabwe team effectively cancelled Zimbabwe's FTP scheduled tour of New Zealand due to take place in December 05 and January 06.

We note with regret that Green Party co-leader Rod Donald passed away during the year. He had actively opposed the tour but had been prepared to listen to our point of view and acted with integrity throughout the debate.



World Cup Bid

NZC and Cricket Australia management and staff worked tirelessly to produce a world class bid for the 2011 and 2015 world cups, within a tight deadline. While our preference was to gain the 2011 world cup we were delighted to be awarded the co-hosting rights to stage the 2015 event.

FTP/ICC Events

After a long, arduous and sometimes volatile process, the ICC and its members, in March, finalised a revised FTP playing programme guaranteeing the BLACKCAPS a diet of quality international cricket between 2006 and 2012.

At the same time the ICC and its members confirmed an ICC Event Schedule for a busy series of major and minor international events to be held between 2007 and 2015.

The successful outcome of both processes, culminating in the awarding to NZC of co-hosting rights to the ICC Cricket World Cup 2015, serve to underpin the strength of NZC's cricketing and commercial programmes in the short to medium term.

Partnerships

During the year we continued to develop our relationship with SPARC. SPARC has become a comprehensive partner of NZC and their expertise and financial assistance are helping us achieve our goals both on and off the cricket ground.

I also remain grateful to our entire family of commercial partners including our largest partners Sky Television, The National Bank and State for their invaluable support.

Four-Year Financial Cycle

I was pleased that in spite of a turbulent four-year period which saw the effect of international terrorism, a player dispute, a cancelled Zimbabwe tour and a fluctuating dollar, NZC concluded the four-year financial cycle with a modest surplus. Given the unforeseen challenges faced during this period, this represented a very satisfactory result for NZC.

Pushing the Boundaries

NZC continues to make good progress towards the implementation of *Pushing the Boundaries*, our four-year strategic plan. This report follows the format of that plan and highlights some of the achievements being made in its implementation.

Management Team

NZC Chief Executive Martin Snedden's management team during the year in review was Ric Charlesworth (High Performance Manager), Tim Murdoch (Cricket Administration Manager), Kerry Dellaca (Finance Manager), Peter Dwan (Commercial Manager), Alec Astle (Development Manager), Lindsay Crocker (BLACKCAPS General Manager) and Steve Addison (Public Affairs Manager).



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2015 will see the ICC Cricket World Cup played in New Zealand and Australia. The matches will be split between the two countries with the location of the final yet to be decided.



“Provide clear, decisive and innovative leadership to cricket in New Zealand, upholding the values and spirit of cricket and influencing the future of the game globally.”

Uphold and promote the values associated with the spirit of cricket

NZC works with the ICC Regional Security Adviser to meet all ICC anti-corruption requirements for match management. Players are aware of anti-corruption regulations. During the year in review there have been no reports of corruption or suspected corruption made to NZC.

NZC has a rigorous anti-doping policy and is working with players, the NZ Sports Drug Agency and the New Zealand Cricket Players Association (NZCPA) to ensure that all players are aware of their commitments under anti-doping regulations. There were no reports of doping offences in New Zealand cricket in 2005/06.

Changes made to the code of conduct several years ago to prevent players from questioning umpires during a match have had a positive result, with negligible code of conduct issues during the year in review. Comments from umpires and players indicate that the change has resulted in more respect for umpires.

NZC is proud to continue its support of the New Zealand Cricket Museum which promotes and preserves the traditions of the game.

Be an influential and respected member of the ICC and contribute to a shared vision for the future of the game

NZC continued to be an active member of the ICC, contributing to ICC governance and policy through representation on the ICC Executive Committee and ICC Management Committee.

NZC worked with Cricket Australia to produce a high quality bid for the ICC Cricket World Cup 2011 or 2015. New Zealand and Australia were successful in gaining the ICC Cricket World Cup 2015.

NZC was also extremely active in assisting the ICC and other members to work through challenging processes which ultimately led to the successful confirmation of a revised FTP playing programme 2006–2012 and an ICC Event Schedule 2007 to 2015, both of which are essential foundations of NZC's business.

Implement best practice in the governance and management of NZC to maximise organisation effectiveness

NZC continues to review and refine all aspects of its business to ensure that best practice policies and procedures are used throughout the organisation. During the year SPARC has played an increasing role in this area of NZC's business, providing strategic planning and professional development assistance. NZC has also actively shared best practice with SPARC and NZC management and staff have worked with SPARC on a number of projects, so that NZC best practice can be shared with other sports.



Empower Major Associations to effectively plan, deliver and manage cricket in their regions

During the year in review NZC made grants of \$7,410,683 to Major Associations.

The amounts being distributed by NZC have increased significantly in recent years. In addition, NZC provides accounting services to Canterbury Cricket, Otago Cricket and Northern Districts Cricket.

NZC runs a number of annual conferences for Major Association staff focusing on specialist areas and NZC staff take an active role in providing advice and support to Major Association staff at all levels.

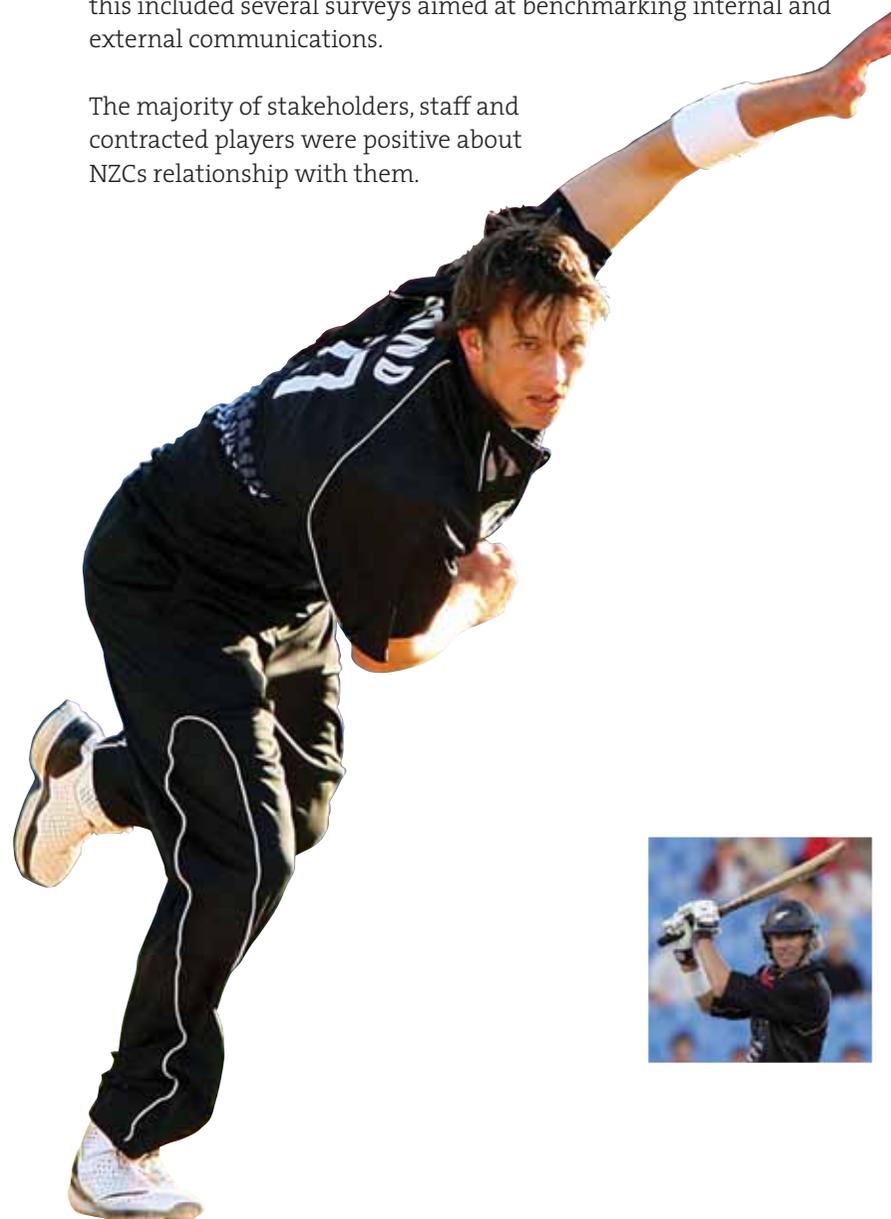
NZC also holds an annual forum for District Associations to come together and discuss relevant issues.

Building relationships by developing a culture that encourages openness and transparency internally and externally

NZC continued to implement its policy of openness and transparency during the year.

As part of this policy, work continued on the implementation of the NZC Public Affairs Strategy which aims to maintain and improve relationships with the media, stakeholders and staff. During the year this included several surveys aimed at benchmarking internal and external communications.

The majority of stakeholders, staff and contracted players were positive about NZCs relationship with them.





NZC welcomed internationally renowned high performance expert Dr Ric Charlesworth to the senior management team during the year. He will head up the NZC high performance department and programmes.

PEOPLE

“Attract, retain and develop the best people within a challenging and rewarding working environment.”



Create a working environment where people are encouraged to 'push the boundaries', contributions are valued and achievements are recognised.

NZC carried out a comprehensive review of its internal communications in November 2005.

The review showed that the majority of staff were satisfied or better with NZC's internal communications.

The review highlighted strengths and weaknesses in NZC's internal communications policies and procedures and a staff working group was formed to review the NZC Internal Communications Strategy. As a result, the strategy was updated and several new internal communications initiatives have been put in place.

Attract, retain and develop high calibre personnel

NZC continued to attract staff from international and domestic candidates to ensure that new staff were of the highest calibre and the best possible fit for the position.

During the year the following management and staff were appointed to NZC:

Dr Ric Charlesworth was appointed as High Performance Manager. He has an impressive curriculum vitae in high performance sport. Among his many achievements, Ric has coached the Australian Women's Hockey team to two Olympic gold medals, been Australian coach of the year six times and written four books on high performance coaching.

Ric is reviewing the direction and focus of the HPC.

Steve Jenkin was appointed White Ferns coach. Steve has extensive coaching experience in Australia and coached the Australian women's team to victory at the Women's World Cup 2005 in South Africa.

Marcus Anselm was appointed as NZC's Web Writer and is overseeing the content and future direction of NZC's two websites.

Marcus has a background in sports journalism and sports website management in the UK.

The position had previously been contracted out and has now been brought in-house to ensure greater continuity and to improve the quality and timeliness of content.

Jared Carter was appointed NZC Turf Manager with turf management responsibilities at the HPC and around the country. Jared spent the last five years as Assistant Turf Manager at the Basin Reserve, with time also spent at Lord's and Old Trafford.

He will also provide leadership and oversight of First-Class pitch management throughout New Zealand.



Dr Pete Mayell was appointed as Cricket Technology Project Manager. Pete has been a casual employee to NZC over the past few years. His focus is to improve NZC's ability to analyse and record the game in ways that will benefit cricket fans, players, coaches, umpires and administrators.

Mikael Bishell joined NZC from a background in hospitality and has been appointed as Receptionist/Secretarial Assistant at the HPC. Her primary task will be to develop and promote the hire of the facilities at the HPC.

Daniel Hooper was groundsman at St Bede's College in Christchurch before joining NZC, and is currently completing his apprenticeship towards a qualification in turf management.

Adopt effective human resources policies and practices

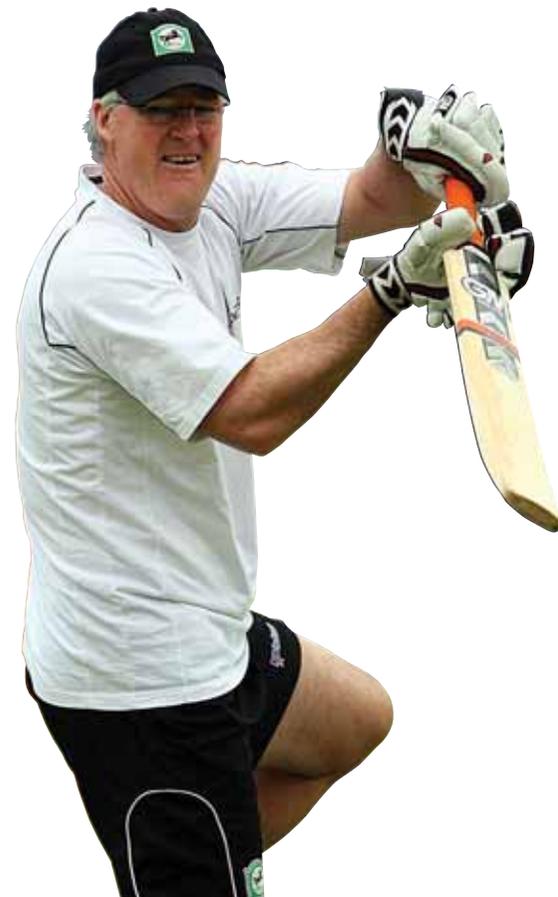
HR work has continued following the employment of a human resources consultant in the 2004/05 year to review NZC's HR policies and systems. This has included work towards updating the staff manual and refining staff and management performance appraisals.

NZC continues to contract to the Employee Assistance Programme, a nationwide counselling service used by a number of corporate and government bodies, which can be used to provide assistance to staff at times of personal crisis or stress.

Develop and maintain effective working relationships with the wider New Zealand cricket family

Regular forums between NZC senior management and Major Association CEOs continued during the year. These meetings seek input from Major Associations on a range of national and regional cricketing issues.

Communication with Major Associations also included meetings between Major Association Chairmen and NZC's Chairman and CEO, as well as a large number of NZC/Major Association meetings at all levels, including an NZC conference programme. Conferences were hosted for turf managers, players, umpires, scorers and venue managers.



Increase the quantity and quality of players by establishing policies and providing support to Major Associations for the delivery of the National Development Programme

The National Development Programme aims to increase participation through attracting, developing and retaining players and coaches and improving the health and well-being of the game's support structures in clubs and schools.

The programme is delivered through an integrated delivery structure which includes a National Development Manager with two full-time and two part-time staff, six Major Association Development Managers, 40 full-time and 10 part-time Community Cricket Co-ordinators and club managers and over 130 seasonal MILO Summer Squad personnel.

Cricket development personnel throughout the country continue to make significant gains in building the grassroots base in their communities. This is not only about promoting and growing the number of participants in the game, but ensuring that growth is sustainable by assisting schools and clubs improve their administrative, management and financial structures through health checks and forward planning.

With participation numbers growing there is an increasing need to provide quality playing and practice facilities, equipment, coaching, organised practices, and formats of the game which meet player needs.

The number of cricketers has increased by 29.9% since the National Development Programme was introduced six years ago. In the four years previous to its introduction numbers had decreased by 2.5%. More than 97,000 people were recorded playing cricket during the 2005/06 season compared to just over 92,000 playing the previous season.

Key components of the programme are the MILO initiatives aimed at primary school cricket. During the year 8,578 children were involved in the MILO Have-A-Go and MILO Kiwi Cricket programmes.

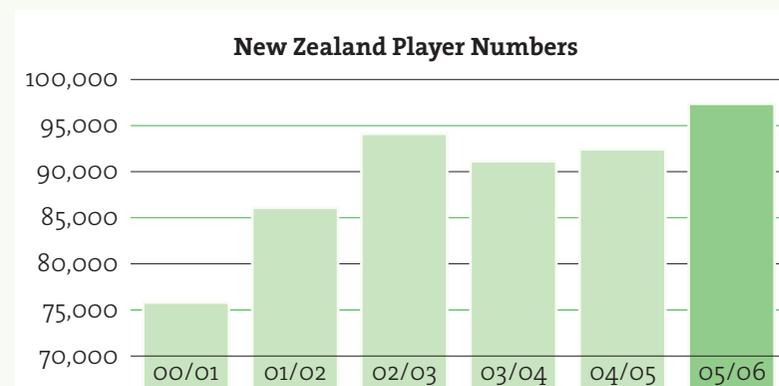
The MILO initiatives introduce children to fun skill development exercises and modified games. These initiatives now account for more than 9% of total playing numbers and form the basis of the player pathway.

NZC continued to run national school competitions during the year, giving young cricketers the opportunity to compete at a higher level.

These contests have gone from strength to strength and NZC now supports five national school competitions.

Total entries for these competitions now tally 760 teams or 9,120 students.

The Gillette Cup competition for secondary school boys has been operating for 16 years and continues to receive excellent support. At the conclusion of the national finals tournament in Palmerston North, a new initiative saw the selection of a Gillette Cup Elite Squad



of 12 players who were later brought together to receive exclusive coaching from a number of leading coaches and BLACKCAPS.

Support for the New Zealand Community Trust competitions for secondary school girls and Year 9/10 boys remained strong, with representation at both national finals tournaments keenly contested.

A record 340 school entries were received for the MILO Cup and MILO Shield competitions which continue to provide excellent opportunities for boys and girls at the primary/intermediate level.

The MILO Shield and New Zealand Community Trust girls' competitions are integral to the girls' playing pathway and a major recruitment and retention strategy for girls.

Tournament winners were:

Gillette Cup (Boys) (jointly won)
Christchurch Boys' High School and Tauranga Boys' College

New Zealand Community Trust Cup (Girls)
New Plymouth Girls' High School

New Zealand Community Trust Cup (Boys)
Tauranga Boys' College

MILO Cup (Boys)
Cobham Intermediate (Christchurch)

MILO Shield (Girls)
Taradale Intermediate

Provide the best possible support infrastructure for players at all levels through the provision of quality coaches

A development pathway has been put in place for coaches which aligns with the player pathway beginning with the MILO initiatives.

The delivery of the MILO Have-A-Go, MILO Kiwi Cricket and Getting Started coaching courses has seen more than 9,800 coaches trained since 2000.

Development staff worked closely with Major Association Coaching Directors to revise and improve the Level 1 course and to launch a new national CoachForce Programme.

Six CoachForce Directors were appointed (one in each Major Association) as part of SPARC's National Coaching Strategy and using funding from Century Foundation Limited. The full-time employment of this regional network of CoachForce Directors provides a delivery structure capable of developing better and more coaches to service all levels of the game.

The Level 1 coaching course will, for the first time, be offering nationally recognised unit standards. Coaches on this course will



have the ability to cross credit the units they receive during the course with other tertiary studies as well as obtaining a New Zealand Cricket certification.

The membership of the NZC Coaches' Association grew to over 450 during the year.

The CoachED magazine, aimed at coaches across the spectrum, again proved popular. The glossy magazine included tour diaries from the BLACKCAPS and White Ferns, articles from prominent sports publications and websites and advice from HPC and development staff.

Provide the best possible support infrastructure for players at all levels through the provision of quality umpires, scorers and statisticians

An initiative to bring former First-Class players into umpiring was launched during the 2005/06 year. Former Test player Evan Gray was appointed to the A panel and former First-Class player Derek Walker was appointed to the First-Class Panel.

The initiative was well received and will be extended in the 2006/07 season.

New Zealand umpires continued to feature at the international level during the year. Doug Cowie was appointed to the position of ICC Umpires and Referees Manager and Brent Bowden was appointed to many high profile Test matches, including three matches in the Ashes Series.

Tony Hill gained Test match appointments in Sri Lanka and South Africa and ODI appointments in Pakistan, Namibia and Scotland.

Gary Baxter replaced Doug Cowie on the ICC International Panel and stood at the ICC Under-19 World Cup in Sri Lanka.

The Board of the New Zealand Cricket Umpires' Association was pleased to see an improvement in player conduct during the year, with few code of conduct issues during the season.

There was a small increase in the number of umpires during the year and the Umpires' Association remains committed to increasing numbers through recruitment campaigns.

Provide the best possible support infrastructure for players at all levels through the provision of quality administrators

NZC's community cricket initiatives assist clubs and schools to assess their current structures and to plan effectively for the future.

The initiatives are delivered by a nationwide force of Community Cricket Co-ordinators and club managers who undertake a wide range of activities including club and school cricket programme health checks, setting up club coaching schemes, providing coach education opportunities, fostering links between clubs and schools, organising modified cricket competitions, running the MILO and New Zealand Community Trust competitions and volunteer recognition.



By the end of the year, 161 cricket clubs had undertaken health checks and 84 had developed strategic plans.

The introduction of Community Cricket Co-coordinators and club managers has strengthened both the delivery base of Districts and metropolitan clubs and encouraged the involvement of more volunteers in most regions.

Provide the best possible support infrastructure for players at all levels through the provision of quality playing facilities

Advice is given to schools and clubs through the National Development Programme on facility development and maintenance, asset mapping and groundsman assist initiatives.

Through the New Zealand Cricket Foundation, 184 artificial pitches have been installed throughout New Zealand since 2000 and \$225,000 in MILO cricket equipment provided to schools and clubs.

The NZC HPC continues to provide leadership and advice to turf managers at the First-Class level of the game through conferences for turf managers, warrant of fitness reports for grounds and player surveys.





WINNING TEAMS

The BLACKCAPS defeated Australia in the third Chappell-Hadlee Trophy match at Jade Stadium. The BLACKCAPS lost the series but chased down an innings of 332, which set a new world record run chase.



WINNING teams

“Produce New Zealand teams that win and dominate international cricket.”



Elite teams

BLACKCAPS

The BLACKCAPS year began with the contentious tour to Zimbabwe which saw the long-awaited return of Shane Bond, Daniel Vettori and Jacob Oram after extended absences from back injuries.

The wait proved worthwhile, with Bond and Vettori in particular playing lead roles in both the Tests and ODI tri-series.

The BLACKCAPS beat Zimbabwe conclusively in the Test series and went on to win the ODI tri-series against the home team and India.

The ODI series in South Africa saw the team defeated four-nil, with one match rained off. Matches were closely contested, but the BLACKCAPS failed to convert winning chances when they came.

The Chappell-Hadlee Series resulted in two of the best matches seen in New Zealand.

After a heavy defeat by the world champion Australian side in the first ODI the BLACKCAPS scored in excess of 300 to fall just short of the Australians in the second match in Wellington. The BLACKCAPS defeated Australia in the third Chappell-Hadlee Trophy match at Jade Stadium. The BLACKCAPS lost the series but chased down an innings of 332, which set a new world record run chase.

Buoyed by the Chappell-Hadlee experience, the BLACKCAPS defeated Sri Lanka by four matches to one in The National Bank ODI Series, which had resumed after being postponed following the Boxing Day Tsunami.

The National Bank Series against the West Indies began with a thrilling Twenty20 match at Eden Park which was won by the BLACKCAPS in a bowl-off after the match was tied. The BLACKCAPS

then won the ODI series by four matches to one and the Test series two-nil.

The BLACKCAPS travelled to South Africa for a Test series to complete a long season. The first and third matches were lost after having been in promising positions at times and the second match was a high-scoring draw.

White Ferns

The White Ferns had a relatively quiet 2005/06 international season. The team had a five-day camp at Lincoln University that included playing one Twenty20 and two 50-over matches against New Zealand A before playing a five-match one-day series against India at the Bert Sutcliffe Oval. The White Ferns won the series by four matches to one.

Haidee Tiffen was appointed White Ferns captain for the Indian series, replacing Maia Lewis who had retired after the Women's World Cup 2005.

Two players debuted for the White Ferns in 2005/06 – Sarah Tsukigawa and Suzie Bates, both from the State Otago Sparks.

Veteran White Ferns batsman Emily Drumm enjoyed a distinguished 2005/06 season.



Her performances for her new provincial team State Northern Spirit saw her make 478 runs at an average of 53.11 in State League play.

She also made her 100th One-Day International appearance, scoring 274 runs in the series win, making a high score of 94 not out.

She was awarded The Ruth Martin Cup in 2005/06 and was made a Member of the Order of Merit in the New Year's Honours List for services to cricket.

Ensure elite players have access to a world leading development pathway

Academy

The HPC's Academy programme continued to operate at Lincoln University, providing development opportunities and specialist coaching for a range of potential elite players.

Three Academy squads were selected to participate in programmes.

The live-in squad of nine athletes participated in a 19-week programme focusing on technical and strategic cricketing skills, physical development and life skills.

The programme began in late July and finished in early December.

All six Major Associations participated in the live-in Academy playing programme at Lincoln University during November, and many BLACKCAPS and senior Academy athletes joined the Academy squad during the matches, providing valuable mentor roles and information to the less experienced cricketers.

Four of the live-in squad cricketers also participated in the ICC Under-19 World Cup in Sri Lanka, while two gained selection for the Emerging Players' Tournament in Brisbane and three made their First-Class debuts during the 2005/06 season.

The Junior Academy of 12 male and four female cricketers attended school holiday winter training camps under Glenn Turner, Michael Shrimpton, Dayle Hadlee, Gary Stead and Jason Mills. Eight of these cricketers subsequently gained selection for the New Zealand Under-19 team.

Seven Senior Academy athletes were provided with additional coaching opportunities at the HPC during the year in support of the Major Associations' coaching programmes.

Former Academy graduate Jeetan Patel made his international debut during the year, taking the total number of BLACKCAPS who have attended the Academy to 34. Of the 103 cricketers who have attended the Academy, 94 have now represented their provincial First-Class team. Sarah Tsukigawa became the 12th Academy graduate to represent the White Ferns.

The 2005 live-in Academy intake was: Todd Astle (Canterbury), Hamish Bennett (Canterbury), Carl Cachopa (Auckland), Derek de Boorder (Auckland), Jason Donnelly (Auckland), Sean Eathorne (Otago), Martin Guptill (Auckland), Mathew Harvie (Otago) and Will Somerville (Otago).



National Tournaments

As part of the identification and development of elite players the HPC hosted the National Under-19 Tournament and the Provincial A Tournament, while the National Under-17 Tournament was played in Napier and the women's National Development Tournament in Christchurch.

NZC continued to have an excellent relationship with Lincoln University which assists greatly in running these tournaments. Almost 100 days of cricket were played on the three grounds at the HPC during the summer.

New Zealand A Programme

The New Zealand A programme exists to identify and develop player depth. This programme can both fast-track players and allow slow maturers to undertake an apprenticeship, while providing for succession planning within the BLACKCAPS. During the year a New Zealand A team toured Sri Lanka.

The New Zealand Women's A team played the White Ferns during the White Ferns training camp, and played India in a warm-up before the White Ferns v India series.

The Women's A programme provided an excellent opportunity for second tier players to experience international cricket.

Under-19 Team

The New Zealand Under-19 team participated in the ICC Under-19 World Cup in Sri Lanka in February. This team had some outstanding individual performances during the tournament but did not progress past the first round.

State Cricket

State senior domestic representative cricket remains the main development tool for identifying and developing potential BLACKCAPS and White Ferns. During the year a State Twenty20 tournament was added to the men's domestic programme to complement the State Shield (one-day cricket) and State Championship (First-Class cricket).

The Twenty20 tournament was well received by the media, players and public and attracted good crowds.

The State Championship was won by the State Central Stags who beat the State Wellington Firebirds in the final at the Basin Reserve.

The State Shield was won by the State Canterbury Wizards who beat the State Central Stags in the final at QEII Park in Christchurch.

The State Twenty20 was won by the State Canterbury Wizards who beat the State Auckland Aces in the final at Eden Park Outer Oval.

The State League was won by the State Central Hinds who beat the State Canterbury Magicians in the final at QEII Park.



Build a strong network of specialist and team coaches capable of producing world class players and teams

NZC identified 15 high performance coaches during the year as part of an initiative to build professional development plans around these coaches.

HPC staff worked with these coaches to assess their strengths and weaknesses and to build an ongoing development programme for each of them.

NZC is also working on the development of a Specialist Coach Network which aims to develop ongoing coaching support to our elite and developing players.

The New Zealand A Programme continued to provide opportunities for Major Association coaches and during the year State Auckland Aces coach Mark O'Donnell coached the New Zealand A team in Sri Lanka.

The Women's A Programme provided coaching opportunities for State Wellington Blaze coach Robbie Kerr and State Canterbury Magicians coach Kirsty Flavell.

In April the Major Association coaches came together at the HPC to meet and discuss a range of issues ranging from grounds, elite coaching, umpiring, injury management and the future of the Academy programme.

Ensure the BLACKCAPS and White Ferns have access to world leading team management systems and practices

The World Cup Project was initiated during the year to prepare the BLACKCAPS for the ICC Cricket World Cup 2007. The project, which is headed by Sir Richard Hadlee, has received tremendous support from SPARC.

The first visible part of this project was the Top End tour to Australia. This tour was organised during the year in review and has since seen two New Zealand development teams participate in specialist coaching clinics and in international A and Academy tournaments.

As part of a move towards using more specialist coaches, international fielding specialist Mike Young was contracted by the BLACKCAPS during The National Bank Series to assist players with fielding techniques.

Contracted players continue to have individual training programmes which are monitored and updated using latest technology. Players are also able to take advantage of NZC's cutting edge video analysis software which provides feedback on every shot played and assists with player understanding of strategy and personal performances.

The BLACKCAPS continue to use sports psychologists to assist with individual performance issues as well as team culture and team building.

The HPC continued to take an active role in the rehabilitation of contracted players and formed teams to rehabilitation injured players including reviewing player techniques to assist in the prevention of recurring injuries.

The White Ferns took part in a five-day training camp at the HPC which included two one-day matches and a Twenty20 match against New Zealand A as part of their preparation for the series against India.

In November 2005 NZC gathered together its experts in spin bowling and wicketkeeping for a spin camp at the Bert Sutcliffe Oval. On specially prepared spinning wickets the players had the opportunity of experiencing Indian conditions. For batsmen, bowlers, wicketkeepers and fieldsmen this was a valuable experience over two days.

Results

BLACKCAPS Test Matches 2005/06

1st Test v Zimbabwe Harare Sports Club, 7-8 August

BLACKCAPS won by an innings and 294 runs

2nd Test v Zimbabwe Queens Sports Club, Bulawayo, 15-17 August

BLACKCAPS won by an innings and 46 runs

1st Test v West Indies Eden Park, Auckland, 9-13 March

BLACKCAPS won by 27 runs

2nd Test v West Indies Basin Reserve, Wellington, 17-21 March

BLACKCAPS won by 10 wickets

3rd Test v West Indies McLean Park, Napier, 25-29 March

Match drawn

1st Test v South Africa Centurion Park, 16-19 April

South Africa won by 128 runs

2nd Test v South Africa Sahara Park Newlands, Cape Town,

27 April-1 May

Match drawn

3rd Test v South Africa New Wanderers Stadium, Johannesburg,

5-9 May

South Africa won by 4 wickets

BLACKCAPS Test Averages 2005/06

BATTING	M	I	NO	HS	Agg	Ave	100s	50s
S P Fleming	8	10	0	262	633	63.30	1	3
L Vincent	2	2	0	92	105	52.50	-	1
D L Vettori	8	10	0	127	448	44.80	1	2
J D P Oram	3	6	1	133	201	40.20	1	-
N J Astle	8	11	0	128	415	37.72	1	3

BOWLING	O	M	R	W	Ave	Best	5w	10w
S E Bond	111.3	28	333	21	15.85	6-51	2	1
K D Mills	87.3	24	261	14	18.64	4-43	-	-
D L Vettori	238.1	59	558	22	25.36	4-28	-	-
J E C Franklin	219.3	42	793	29	27.34	5-53	1	-
N J Astle	65	20	144	5	28.80	2-13	-	-
C S Martin	225.4	49	708	23	30.78	5-37	1	-
S B Styris	53.1	15	140	4	35.00	2-23	-	-
J S Patel	42	8	117	3	39.00	3-117	-	-
J D P Oram	55	20	123	3	41.00	2-44	-	-



BLACKCAPS ODIs 2005/06

Videocon Cup v Zimbabwe Queens Sports Club, Bulawayo, 24 August
BLACKCAPS won by 192 runs

Videocon Cup v India Queens Sports Club, Bulawayo, 26 August
BLACKCAPS won by 51 runs

Videocon Cup v Zimbabwe Harare Sports Club, 31 August
BLACKCAPS won by 27 runs

Videocon Cup v India Harare Sports Club, 2 September
India won by 6 wickets

Videocon Cup Final v India Harare Sports Club, 6 September
BLACKCAPS won by 6 wickets

1st ODI v South Africa Goodyear Park, Bloemfontein, 23 October
South Africa won by 2 wickets

2nd ODI v South Africa Sahara Park Newlands, Cape Town, 28 October
South Africa won by 19 runs

3rd ODI v South Africa Sahara Oval, St George's Park, Port Elizabeth,
30 October
South Africa won by 4 wickets

4th ODI v South Africa Sahara Stadium, Kingsmead, Durban,
4 November
No result

5th ODI v South Africa Centurion Park, 6 November
South Africa won by 5 wickets (Duckworth/Lewis method)

1st Chappell-Hadlee ODI v Australia Eden Park, Auckland, 3 December
Australia won by 147 runs

2nd Chappell-Hadlee ODI v Australia Westpac Stadium, Wellington,
7 December
Australia won by 2 runs

3rd Chappell-Hadlee ODI v Australia Jade Stadium, Christchurch,
10 December
BLACKCAPS won by 2 wickets

2nd ODI v Sri Lanka Queenstown Events Centre, 31 December
BLACKCAPS won by 7 wickets

3rd ODI v Sri Lanka Jade Stadium, Christchurch, 3 January
BLACKCAPS won by 5 wickets

4th ODI v Sri Lanka Westpac Stadium, Wellington, 6 January
BLACKCAPS won by 21 runs

5th ODI v Sri Lanka McLean Park, Napier, 8 January
Sri Lanka won by 20 runs

1st ODI v West Indies Westpac Stadium, Wellington, 18 February
BLACKCAPS won by 81 runs

2nd ODI v West Indies Queenstown Events Centre, 22 February
BLACKCAPS won by 3 wickets

3rd ODI v West Indies Jade Stadium, Christchurch, 25 February
BLACKCAPS won by 21 runs

4th ODI v West Indies McLean Park, Napier, 1 March
BLACKCAPS won by 91 runs

5th ODI v West Indies Eden Park, Auckland, 4 March
West Indies won by 3 wickets

Twenty20 Internationals 2005/06

v South Africa Wanderers Stadium, Johannesburg, 21 October
BLACKCAPS won by 5 wickets

v West Indies Eden Park, Auckland, 16 February
Match tied: BLACKCAPS won by bowl-off



BLACKCAPS One-day International Averages 2005/06

BATTING	M	I	NO	HS	Agg	Ave	100s	50s	Ct	St	SR
P G Fulton	9	9	2	112	373	53.28	1	2	4	-	77
N J Astle	20	19	3	118*	728	45.50	2	4	7	-	75
L Vincent	21	20	1	172	734	38.63	2	3	10	-	102
S B Styris	20	17	0	101	601	35.35	1	4	7	-	76
S P Fleming	18	17	0	93	536	31.52	-	5	4	-	82

BOWLING	O	M	R	W	Ave	Best	R/O
S E Bond	156	21	652	36	18.11	6-19	4.17
C S Martin	19	0	127	6	21.16	3-62	6.68
M J Mason	27	2	131	6	21.83	2-32	4.85
K D Mills	148.3	19	659	26	25.34	4-44	4.43
A R Adams	42.3	1	233	8	29.12	3-37	5.48

White Ferns v India 2005/06

1st ODI v India Bert Sutcliffe Oval, 4 March
White Ferns won by 7 wickets

2nd ODI v India Bert Sutcliffe Oval, 6 March
White Ferns won by 5 wickets

3rd ODI v India Bert Sutcliffe Oval, 9 March
India won by 3 wickets

4th ODI v India Bert Sutcliffe Oval, 11 March
White Ferns won by 97 runs

5th ODI v India Bert Sutcliffe Oval, 13 March
White Ferns won by 210 runs

ICC Under-19 Cricket World Cup 2006, Sri Lanka

v Bangladesh P Saravanamuttu Stadium, Colombo, 5 February
Bangladesh Under-19 won by 3 wickets

v Uganda Nondescripts Cricket Club Ground, Colombo, 7 February
New Zealand Under-19 won by 122 runs

v Pakistan Sinhalese Sports Club Ground, Colombo, 10 February
Pakistan Under-19 won by 8 wickets

Plate Quarter-Final v Ireland R Premadasa Stadium, Colombo, 14 February
New Zealand Under-19 won by 3 wickets

Plate Semi-Final v United States of America P Saravanamuttu Stadium, Colombo, 15 February
New Zealand Under-19 won by 170 runs

Plate Final v Nepal P Saravanamuttu Stadium, Colombo, 18 February
Nepal Under-19 won by 1 wicket

Domestic**State Championship 2005/06**

Final: State Wellington Firebirds v State Central Stags

Basin Reserve, Wellington on 3-7 April 2006

State Central Stags won by 113 runs

Points Table – Round Robin Results

Team	P	W	WLF	L	LWF	DWF	DLF	ND	Pts
Wellington	8	4	0	1	0	2	1	0	36
Central	8	3	0	1	0	2	2	0	28
Otago	8	3	0	3	1	1	0	0	28
Canterbury	8	2	0	2	0	1	3	0	18
Auckland	8	0	1	3	0	3	1	0	12
Northern	8	0	0	2	0	2	4	0	4

State Shield 2005/06**Final: State Canterbury Wizards v State Central Stags**

Village Green, Christchurch, 12 February 2006

State Canterbury Wizards won by 5 wickets

Points Table – Round Robin Results

Team	P	W	L	T	NR	A	BP	Pts
Canterbury	10	6	3	0	0	1	3	29
Central Districts	10	5	3	0	1	1	4	28
Otago	10	5	3	0	1	1	1	25
Wellington	10	5	4	0	0	1	2	4
Northern Districts	10	3	5	1	0	1	3	19
Auckland	10	1	7	1	0	1	0	8

State Twenty20 2005/06**Final: State Auckland Aces v State Canterbury Wizards**

Eden Park Outer Oval, Auckland, 5 February 2006

State Canterbury Wizards won by 6 wickets

Northern Group Table

Team	P	W	L	NR	A	Pts
Auckland	2	2	0	0	0	8
Northern	2	1	1	0	0	4
Wellington	2	0	2	0	0	0

Southern Group Table

Team	P	W	L	NR	A	Pts
Canterbury	2	2	0	0	0	8
Central	2	1	1	0	0	4
Otago	2	0	2	0	0	0

State League 2005/06**Final: State Canterbury Magicians v State Central Hinds**

Village Green, QEII Park, Christchurch, 28 January 2006

State Central Hinds won by 5 wickets

Points table – Round Robin Results

Team	P	W	L	T	NR	A	Pts
Canterbury	10	9	1	0	0	6	42
Central Districts	10	6	4	0	0	5	29
Auckland	10	6	4	0	0	2	26
Wellington	10	5	5	0	0	2	22
Northern Districts	10	3	7	0	0	1	13
Otago	10	1	9	0	0	1	5

Provincial A Tournament 2005/06

Canterbury claimed the Provincial A tournament, held at Lincoln University.

Points table

Team	Pts	Team	Pts
Canterbury	20	Central Districts	18
Otago	13	Northern Districts	8
Wellington	7	Auckland	4

Hawke Cup 2005/06

Hamilton retained the Hawke Cup with victories in their three challenges over Taranaki, Northland and Southland.

Age Group Tournaments 2005/06

Auckland claimed both the Under-17 and Under-19 men's titles.

The National Bank New Zealand Cricket Awards Dinner

Daniel Vettori was named The National Bank Player of the Year for the second consecutive time at the New Zealand Cricket Awards.

Daniel delivered outstanding performances in both forms of the game throughout the year.

He scored New Zealand's fastest-ever Test century against Zimbabwe, and claimed 19 First-Class wickets at an average of 17.47. His Test batting average was 51.2. In ODIs he maintained an economy rate of 3.87 and took 23 wickets at an average of 30.17.

Daniel also captained the BLACKCAPS in this season's Chappell-Hadlee Trophy series and was the only New Zealand player selected for the World XI which played Australia in last year's inaugural ICC Super Series.

Redpath Cup

Awarded to the batsman whose performances in men's First-Class cricket have been the most meritorious: *Mathew Sinclair who scored 848 runs at an average 53 with four centuries and four half-centuries*

Winsor Cup

Awarded to the bowler whose performances in men's First-Class cricket have been the most meritorious: *Chris Martin who took 50 wickets at an average of 23.98*

Walter Hadlee Trophy (Batting)

Awarded for the most meritorious batting in One-Day Internationals: *Nathan Astle who averaged 45 including two centuries and four half centuries*

Walter Hadlee Trophy (Bowling)

Awarded for the most meritorious bowling in One-Day Internationals: *Shane Bond who took 36 wickets at an average of 18.11*

State Medal

Awarded to the most outstanding player in men's domestic cricket: *Jonathan Trott, who scored 275 runs and took eight wickets in the State Championship for State Otago Volts, and made 455 runs and took 14 wickets in the State Shield*

State Plate

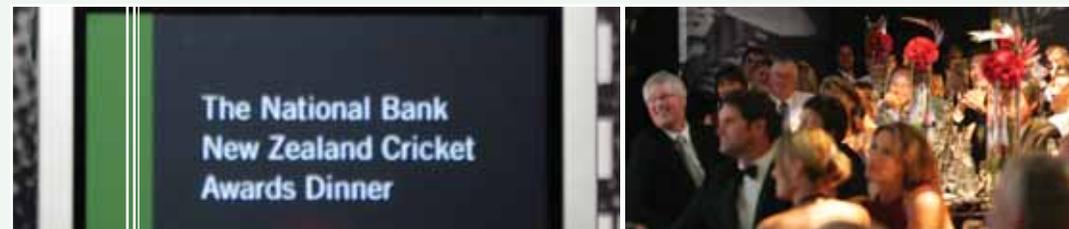
Awarded to the most outstanding player in women's domestic cricket: *Aimee Mason, who took 16 wickets and scored 280 runs as she captained State Central Hinds to the State League title and played for the White Ferns in their series win over India*

The Phyl Blackler Cup

Awarded to the bowler whose performances in women's cricket have been the most meritorious: *Louise Milliken, who took six wickets in the White Ferns' series win over India and took 16 wickets for the State Northern Spirit in State League play*

The Ruth Martin Cup

Awarded to the batsman whose performances in women's cricket have been the most meritorious: *Emily Drumm, who made her 100th ODI appearance for the White Ferns this year, taking eight wickets and scoring 274 runs in the series against India, with a high score of 94*. She also scored 478 runs at an average of 53.11 for the State Northern Spirit in the State League*



Sutcliffe Medal

For outstanding services to cricket: *Peter Sharp*

Peter represented Canterbury eight times during the mid-1960s before moving into the media where, for the past 40 years, he has been broadcasting cricket on radio and, at times, on television.

He has held a number of important voluntary positions within cricket where he has made a valuable contribution to the game regionally and nationally.

These positions include:

- eight years as a member of the Board of NZC
- 22 years as an executive member of the Canterbury Cricket Association including three years as president
- 14 years as convenor of the CCA coaching programme
- six years as a member of the executive of the Canterbury Boys Cricket Association including four years as president

Peter became a Level III coach in 1984 and has maintained a close involvement in cricket coaching since then, including spending three years as a Kiwi Cricket Co-ordinator.

As well as his involvement in cricket, Peter has served as a trustee of the Murray Halberg Trust and on the Assembly of Sport, The Hillary Commission, and the New Zealand Secondary Schools Sports Council.



Chris Cairns

Chris Cairns, one of New Zealand's most recognisable sporting personalities, retired from international cricket during the season.

Cairns played his final game for the BLACKCAPS in the Twenty20 international against the West Indies at Eden Park in February.

In an illustrious career, Cairns helped the BLACKCAPS to their first-ever international tournament win, the ICC Knockout Cup, in Kenya in 2000.

He also skippered the team seven times in One-Day Internationals.

Cairns retired from Test cricket in 2004, setting a new standard for six-hitting at the top level with 87 career maximums.

He fittingly ended his long association with State Canterbury Wizards in February with a six to win the State Shield against State Central Stags in Christchurch.

He was named New Zealand Cricket Almanac Player of the Year in three consecutive years – 1998, 1999, 2000 and Wisden Cricketer of the Year in 2000.

Cairns took 200 ODI wickets and reached 4,000 ODI runs and took 218 Test wickets during his career. No other New Zealander has taken 200 wickets in both forms of the game.

Chris Cairns: BLACKCAPS Career Statistics

BATTING

Tests	One-Day Internationals
Matches: 62	Matches: 214
Innings: 104	Innings: 192
Not Out: 5	Not Out: 25
Runs: 3320	Runs: 4881
Highest Score: 158	Highest Score: 115
Average: 33.53	Average: 29.46
100s: 5	100s: 4
50s: 22	50s: 25

BOWLING

Tests	One-Day Internationals
Matches: 62	Matches: 214
Balls: 11698	Balls: 8132
Maiden Overs: 414	Maiden Overs: 414
Runs: 6410	Runs: 6557
Wickets: 218	Wickets: 200
Best Bowling (innings): 7/27	Best Bowling: 5/42
Best Bowling (match): 10/100	—
Average: 29.40	Average: 32.78
Economy: 3.28	Economy: 4.83
Strike Rate: 53.66	Strike Rate: 40.66
Five-wicket innings: 13	Five-wicket innings: 1
10-wicket matches: 1	—



Stephen Fleming

BLACKCAPS captain Stephen Fleming became the first New Zealander to play in 100 Test matches, against South Africa in April.

The occasion was marked by the award of a special commemorative cap and a surprise visit from his family.

South Africans Jacques Kallis and Shaun Pollock also made their 100th Test appearances for their country in the Test, a match the Proteas won by 128 runs.

Although the BLACKCAPS lost that match, Fleming's masterful 262 in the second Test at Cape Town acted as a fine mark of the achievement.

Fleming also became the first New Zealander to score 6,000 Test runs during the year, against Zimbabwe in Bulawayo in August.

He also made his 250th ODI appearance for New Zealand at Jade Stadium against the West Indies in February.

Stephen Fleming: BLACKCAPS Career Statistics

Tests	One-Day Internationals
Matches 102	Matches 252
Innings 173	Innings 242
Runs 6545	Runs 7154
High score 274*	High Score 134*
Average 40.15	Average: 32.08



DRISMS



Optimise revenue opportunities

The marketing campaign for the 2005/06 season focused on separate campaigns for each of the three tours.

The Chappell-Hadlee campaign began with a tour of the event trophy around Rebel Sport's stores in Auckland, Wellington and Christchurch supported by radio advertising and Rebel Sport's own promotional activity.

The National Bank's promotion to 600,000 customers also contributed to the campaign, along with the *Summer of Cricket* magazine distributed via the *Sunday Star-Times*.

Closer to the event, a strong multi-media advertising campaign was delivered in the three markets where matches were to be played. The campaign featured a 30-second television commercial, strong print media placement, posters, flyers, a radio campaign, viral email and direct marketing to junior cricketers.

A dedicated campaign was built around a new property, The National Bank Neighbourhood, and this was continued throughout the Sri Lanka and West Indies series.

Radio and print campaigns combined with extensive media coverage to promote The National Bank Series against Sri Lanka and The National Bank Series against the West Indies.

The opening match of the West Indies tour featured a campaign around Chris Cairns' retirement from international cricket. Marketing for this Twenty20 match featured comprehensive media coverage and innovative direct marketing to the Auckland public including the use of heavily branded segway scooters in the central business district.

Close to 200,000 people attended international cricket during the summer.

DB Breweries renewed their commercial agreement with NZC to become an official sponsor through the Export Gold brand and Powerade (a Coca-Cola brand) became the official supplier of sports drinks to the BLACKCAPS.

NZC's broadcasting rights holders, Sky Television and The Radio Network (TRN), continued to bring comprehensive coverage of men's international cricket and a quality programme of men's domestic cricket to the public. NZC is working with both Sky Television and TRN to ensure that cricket is presented in the best possible light.

More than 130 hours of live cricket was broadcast by Sky Television and TRN in matches featuring the BLACKCAPS playing in New Zealand.

Develop effective partnerships with all NZC commercial partners

NZC's relationship with The National Bank remained strong during the financial year.

The Bank has been the sponsor of the international home series since 1999 and sponsor of the BLACKCAPS since 2003.



The working relationship between The Bank and NZC staff continued to grow and the advice and support of the bank continued to be valued and appreciated by NZC.

The relationship was exemplified by the joint commitment of The National Bank and NZC to promote The National Bank Neighbourhood at all ODI matches.

The National Bank Neighbourhood was designed to meet the needs of families and patrons looking for a quieter time at the cricket and were exceptionally well received by the public at all venues.

The zones were staffed by National Bank personnel and included added value activity packs for children.

The Bank continued high profile advertising campaigns which reinforced their sponsorship of cricket and continued The National Bank Cricket Road Show which remained popular with young cricket fans.

A highlight of State's sponsorship of men's and women's domestic senior representative cricket was the inaugural domestic men's Twenty20 tournament.

The Twenty20 tournament received the largest crowds seen at domestic cricket for many years and attracted a great deal of media attention.

As in previous years State's sponsorship featured an integrated advertising campaign to build interest in the State-sponsored competitions. The campaign successfully built public awareness of State as the sponsor of senior representative domestic cricket.

NZC carried out a health check of its relationships with key stakeholders in April.

The health check showed that relationships with stakeholders were positive and that NZC enjoyed the confidence of its stakeholders, the majority of whom rated their relationship with NZC as very good or excellent.

As a result of the health checks individual relationship plans will be developed to maintain and enhance relationships with stakeholders in the 2006/07 year.

Protect and grow the value of NZC brands

NZC's marketing, public relations and graphic design continued to reflect and enhance the value of NZC's brands, including the premier brand the BLACKCAPS.

Two issues of NZC's tour magazine *Uncovered* were published in 2005/06: Volume #5 for the Chappell-Hadlee Trophy and Volume #6 for the West Indies tour. Sales results were pleasing, and the magazine continued to build on its growing reputation in the marketplace.

A children's activity book was developed to meet demand for an interactive printed promotional product. The National Bank purchased 9,500 units to use as a key component of their Neighbourhood giveaway packs. Selected pages were reprinted and inserted into both editions of *Uncovered*. The children's activity book was well received by all target audiences.



Two promotional calendars were designed, printed and on-sold to major sponsors. The National Bank purchased rights to the international cricket calendar featuring action images of BLACKCAPS, while State purchased the domestic cricket calendar highlighting photography from the 2004/05 domestic season.

Increase the profile of, and interest in, cricket through effective media and public relations programmes

NZC continued to service the media with a proactive media strategy to ensure the BLACKCAPS and cricket dominated New Zealand sports news throughout most of the summer period.

Protocols were put in place to manage the media's needs throughout The National Bank Series and an online media accreditation system was used for the first time.

A programme of public relations activities was put in place around The National Bank Series in conjunction with The National Bank Cricket Road Show and to meet the needs of other NZC sponsors.

A public relations programme was implemented by the six Major Associations as part of the integrated marketing of domestic Twenty20 cricket.

NZC appointed a full time in-house website editor in November as part of a move to ensure that its websites blackcaps.co.nz and nzcricket.co.nz continued to evolve as New Zealand's leading sports websites.

The sites continued to provide up-to-the-minute cricket news and provided live scoring of BLACKCAPS matches. During the season the sites had combined hits of 78 million, up from 37 million hits in the 2004/05 season, when NZC had a single site.

Develop and implement best practice event management processes

NZC continued to run quality events to ensure spectators enjoyed international cricket.

The use of replay screens to entertain and inform spectators formed a major part of ODIs and this season featured new graphics and opening presentations focusing on each venue.

Dinner break entertainment continued to be a feature of ODIs with a trans-Tasman Firefighters Challenge being introduced to the range of entertainment during the Chappell-Hadlee Series.

Matches are tightly managed, with the NZC Event Manger working with Sky Television to ensure matches run to a tight schedule.

Security continued to be an issue at many venues and NZC worked with security providers and venues to achieve the right balance between safety and the enjoyment of fans.

The National Bank Awards Dinner, at the Langham Hotel in Auckland, was produced to the highest production values and was televised live on Sky Sport. The awards dinner was well received by 300 guests which included NZC's commercial partners, players and staff.



NZC extends its thanks to the entire family of commercial partners. These are acknowledged as follows:

Air New Zealand	Air travel supplier
Budget Rent a Car	Rental car supplier
Carnegie Sports International	Ground signage supplier
DB Breweries (Export Gold)	Pourage rights holder and official beer
Nestlé NZ Ltd (MILO)	Junior development programme
Konica Minolta	Document solutions provider
New Zealand Community Trust	Secondary school and club development programme
Peugeot	Vehicle supplier
Photosport	Photographic supplier
Powerade	Sports drink sponsor
Samsung	Technology partner
Scottwood Trust	New Zealand A New Zealand Under-19 NZC High Performance Centre NZC Academy Programme
SellAgence (Gillette)	Secondary school boys' tournament
SKY Television	Television rights holder
SPARC	Sport development and high performance partner
Spectrum Print	Print sponsor and supplier
STATE	All men's and women's premier domestic competitions

STATE	All men's and women's Major Association premier teams
TAB	Sports betting
TelstraClear Limited	Telecommunications supplier
The National Bank	The National Bank Series The BLACKCAPS
The Radio Network	Radio broadcast partner
Ticketek	Ticketing partner
Wellfit	Apparel and merchandise sponsor and supplier

Financial Result

The 2005/06 financial year completed NZC's four-year financial cycle. The surplus of \$217,779 for the four years is a very positive result for NZC, especially given the turbulent events which have occurred during this cycle.

Many of these were beyond our control, and NZC's ability to recover from these reflects strongly in the strong commercial arrangements that NZC has created or maintained.

The ICC made significant progress towards settling the dispute with GCC over the ICC Cricket World Cup 2003 tournament during the year, and this resulted in a greater than expected receipt of the previously withheld funds. This increase allowed NZC to achieve an overall surplus for the four-year period.

For the 2005/06 financial year, NZC recorded a surplus of \$3.03 million, before distributions to Major and District Associations. This compared to a budgeted pre-distribution surplus of \$2.49 million.

Distributions to the Major and District Associations for this financial year amount to \$7,410,683. Total distributions to Major and District Associations for the four years just completed were \$28.8 million, compared with \$17,342 million in the previous four-year cycle.



New Zealand Cricket (Inc.)

Statement of Financial Performance for the year ended 31 May 2006

	Notes	2006	2005
		\$	\$
Total Operating Revenue	3	20,994,156	20,683,987
Less Operating Expenses:			
International Men's Teams		7,719,205	7,904,971
International Women's Teams		230,464	378,817
Administration		3,324,305	3,521,556
Marketing		2,648,697	2,230,280
Commissions and Levies		1,092,530	3,030,359
Coaching and Development		2,539,783	2,434,410
Other Cricket Playing		405,013	416,427
		<u>17,959,997</u>	<u>19,916,820</u>
Net Operating Surplus	4	3,034,159	767,167
Less Grants and Distributions to Associations	14	7,130,683	6,612,319
Net Operating Deficit After Distributions		\$(4,096,524)	\$(5,845,152)
Less Discretionary Grants to Major Associations	14	280,000	260,000
Net Deficit for the year		<u>\$(4,376,524)</u>	<u>\$(6,105,152)</u>

New Zealand Cricket (Inc.)

Statement of Movements in Equity for the year ended 31 May 2006

	Notes	2006	2005
		\$	\$
Equity at 1 June 2005		7,984,962	14,090,114
Net Deficit for the year		(4,376,524)	(6,105,152)
Equity at 31 May 2006	8	<u>\$3,608,438</u>	<u>\$7,984,962</u>

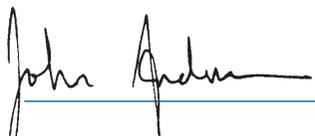
The accompanying notes form part of these financial statements.

New Zealand Cricket (Inc.)

Statement of Financial Position as at 31 May 2006

	Notes	2006 \$	2005 \$
Current Assets:			
Bank Accounts and Deposits		3,651,085	7,002,524
Trade and Sundry Receivables		1,711,206	1,728,682
Sundry Loans	13	-	75,000
Prepayments		467,189	460,586
World Cup WIP		96,355	-
Inventory	5	251,355	214,992
		6,177,190	9,481,784
Non Current Assets:			
Sundry Loans	13	450,000	450,000
Property, Plant and Equipment	7	2,065,649	2,330,510
		2,515,649	2,780,510
Total Assets		\$8,692,839	\$12,262,294
Less Current Liabilities and Accruals:			
Trade Creditors and Accruals	6	1,460,511	1,083,873
Employee Entitlements	9	203,945	183,392
Prepaid Income		3,419,945	3,010,067
		5,084,401	4,277,332
Net Assets		\$3,608,438	\$7,984,962
Equity	8	\$3,608,438	\$7,984,962

For and on behalf of the Board of New Zealand Cricket (Inc.) which authorised the issue of the financial report on 25 July, 2006.



Sir John Anderson
Chairman



M.C. Snedden
Chief Executive

The accompanying notes form part of these financial statements.

New Zealand Cricket (Inc.)

Cash Flow Statement for the year ended 31 May 2006

	Notes	2006 \$	2005 \$
<u>Cash flows from Operating Activities</u>			
Cash was provided from:			
Receipts from sponsorship, grants and other activities		20,316,470	21,119,718
Interest Received		273,961	516,354
		<u>20,590,431</u>	<u>21,636,072</u>
Cash was applied to:			
Payments to Suppliers and Employees		(16,650,205)	(18,621,437)
Grants to Associations		(7,410,683)	(6,872,319)
Interest Paid		(7,437)	(6,131)
		<u>(24,068,325)</u>	<u>(25,499,887)</u>
Net Cash outflow from operating activities	12	<u>\$(3,477,894)</u>	<u>\$(3,863,815)</u>
<u>Cash flows from Investing Activities</u>			
Cash was provided from:			
Sale of Property, Plant and Equipment		711	2,944
Cash was applied to:			
Purchase of Property, Plant and Equipment		(85,370)	(272,227)
Net Cash Outflow from investing activities		<u>\$(84,659)</u>	<u>\$(269,283)</u>
Net Decrease in cash held		<u>\$(3,562,553)</u>	<u>\$(4,133,098)</u>
Add cash at 1 June 2005		7,002,524	11,137,699
Effect of exchange rate change on foreign currency balance		211,114	(2,077)
		<u>7,213,638</u>	<u>11,135,622</u>
Cash Balance at end of year 31 May 2006		<u>\$3,651,085</u>	<u>\$7,002,524</u>

The accompanying notes form part of these financial statements.

New Zealand Cricket (Inc.)

Notes to and forming part of the Financial Statements for the year ended 31 May 2006

1. Statement of Accounting Policies

Reporting Entity

New Zealand Cricket (Inc.) is an incorporated society under the Incorporated Societies Act 1908. The financial statements of New Zealand Cricket (Inc.) have been prepared in accordance with generally accepted accounting practices.

Measurement Base

The Accounting principles recognised as appropriate for the measurement and reporting of Financial Performance and Financial Position on a historical costs basis are followed by New Zealand Cricket (Inc.)

Specific Accounting Policies

The following specific accounting policies which materially affect the measurement of financial performance and financial position have been applied:

a. Accounts Receivable

Accounts Receivable are stated at their estimated realisable value.

b. Inventories

Inventories are stated at cost, determined on a first-in first-out basis. These include resources, clothing, promotional product for the development initiatives, and marketing resources used for promotional purposes not utilised at balance date.

c. Foreign Currencies

Overseas transactions are initially converted at the New Zealand rate of exchange ruling at the date of the transaction. At balance date foreign currency assets and liabilities that remain subject to exposure to foreign exchange fluctuations are translated at the closing rate, while those where the rate of conversion is known are translated at the confirmed rate. Any exchange variations arising from these are included in the Statement of Financial Performance.

The exchange differences on hedging transactions undertaken to establish the price of particular revenues or expenses, together with any costs

associated with the hedged transactions, are deferred and included in the measurement of the revenue or expense transaction.

d. Trade Creditors and Accruals

Trade Creditors and Accruals are stated at the estimated amounts payable.

e. Leases

New Zealand Cricket (Inc.) leases certain Office Equipment and Buildings. Operating Lease payments, where the lessors effectively retain substantially all the risks and benefits of ownership of the leased items, are included in the determination of the net surplus in equal instalments over the lease term.

f. Financial Instruments

Financial instruments recognised in the statement of financial position include cash balances, receivables, payables, deposits and loans to others. In addition New Zealand Cricket (Inc.) has been party to financial instruments with off balance sheet risk, some to reduce exposure to fluctuations in foreign currency exchange rates. These financial instruments have been guarantees of other's term loan facilities and foreign currency forward exchange contracts. At balance date no such financial instruments existed.

New Zealand Cricket (Inc.) enters into foreign currency forward exchange contracts to hedge trading transactions, including anticipated transactions, denominated in foreign currencies. Gains and losses on contracts which hedge specific short-term foreign currency denominated transactions are recognised as a component of the related transaction in the period in which the transaction was completed.

Where the hedge of an anticipated transaction is terminated early, but the anticipated transaction is still expected to occur, the gain or loss that arose prior to termination of the hedge continues to be deferred and is recognised as a component of the transaction when it is completed. If the trading transaction is no longer expected to occur, the gain or loss on the terminated hedge is recognised in the statement of financial performance immediately.

New Zealand Cricket (Inc.)

Notes to and forming part of the Financial Statements for the year ended 31 May 2006 *continued***g. Property, Plant and Equipment**

Property, Plant and Equipment are stated at cost less aggregate depreciation. Depreciation is provided for on a straight line basis on all tangible property, plant and equipment, at depreciation rates calculated to allocate the assets' costs over their estimated useful lives.

Depreciation has been calculated on the basis of the following depreciation periods:

Motor Vehicles	5 years
Office Furniture/Equipment	2 – 10 years
Computer Equipment	2 – 4 years
Cricket Equipment	4 – 12 years
Furniture & Fittings	5 – 20 years
Grounds	20 years
Grounds Plant & Equipment	5 – 20 years
Buildings	5 – 20 years
Trade Marks are ammortised over a 10 year period.	

Changes in Accounting Policies

There have been no changes in accounting policies. All policies have been applied on bases consistent with those used in previous years. Certain comparative information has been reclassified to ensure consistent presentation.

2. Four year cycle

As we generate a large portion of our revenues from ICC events such as the World Cup which is held every four years, and from tours by certain countries, New Zealand Cricket now operates on a four year financial cycle.

The 2005-6 year represents the last year of the 2003-6 four year cycle, and New Zealand Cricket for that four year period overall shows a surplus of \$217,779 (1999-2002 \$1,267,485).

This is after allowing for payments to Major and District Associations of \$27,800,278 (1999-2002, \$17,342,828).

3. Operating Revenue	2006	2005
	\$	\$
Revenue	20,720,195	20,144,895
Interest Revenue	273,961	516,354
Foreign Exchange Gains	-	22,738
	<u>\$20,994,156</u>	<u>\$20,683,987</u>

4. Operating Surplus	2006	2005
	\$	\$
After Charging:		
Depreciation:		
- Motor Vehicles	18,125	22,052
- Furniture & Fittings	14,027	19,871
- Office Furniture	20,284	14,552
- Cricket Equipment	12,308	13,317
- Computer Equipment	104,892	72,823
- Grounds	31,311	31,188
- Grounds Equipment	73,529	74,660
- Buildings	72,991	73,596
- Trade Marks	2,051	2,016
Loss on sale Fixed Asset	-	3,741
Interest Expense & Bank Fees	7,437	6,131
Loan Forgiven Basin Reserve Trust	-	90,000
Rental and Operating Lease costs	257,443	279,058
Auditing Fees	13,975	13,500
Other Fees paid to Auditors	1,800	800
Foreign Exchange Losses	5,041	-

5. Inventories	2006	2005
	\$	\$
Cricket Balls	29,691	23,449
Clothing, Gear Bags & Suitcases	57,553	57,546
Marketing and Match Resources	17,916	8,384
Development Resources	146,195	125,613
	<u>\$251,355</u>	<u>\$214,992</u>

New Zealand Cricket (Inc.)

Notes to and forming part of the Financial Statements for the year ended 31 May 2006 *continued*

6. Trade Creditors and Accruals

	2006	2005
	\$	\$
Trade Creditors	981,047	898,696
Other Accruals	457,206	181,977
Grants to Associations	22,258	3,200
	<u>\$1,460,511</u>	<u>\$1,083,873</u>

7. Property, Plant and Equipment

2006	At Cost	Accum Depn	Net Book Value
	\$	\$	\$
Motor Vehicles	152,173	102,588	49,585
Office Furniture & Equipment	215,867	158,011	57,856
Computer Equipment	501,986	360,794	141,192
Cricket Equipment	154,758	133,958	20,800
Furniture & Fittings	267,994	218,678	49,316
Buildings	1,723,582	617,790	1,105,792
Grounds	484,522	170,772	313,750
Grounds Plant & Equipment	704,640	406,523	298,117
Trade Marks	20,156	13,115	7,041
Fixed Assets Work in Progress	22,200	-	22,200
	<u>\$4,247,878</u>	<u>\$2,182,229</u>	<u>\$2,065,649</u>

2005	At Cost	Accum Depn	Net Book Value
	\$	\$	\$
Motor Vehicles	152,173	84,463	67,710
Office Furniture & Equipment	191,090	137,727	53,363
Computer Equipment	458,529	255,902	202,627
Cricket Equipment	148,051	121,649	26,402
Furniture & Fittings	267,994	204,651	63,343
Buildings	1,723,582	544,799	1,178,783
Grounds	482,322	139,461	342,861
Grounds Plant & Equipment	691,464	332,994	358,470
Trade Marks	19,391	11,064	8,327
Fixed Assets Work in Progress	28,624	-	28,624
	<u>\$4,163,220</u>	<u>\$1,832,710</u>	<u>\$2,330,510</u>

8. Equity

	2006	2005
	\$	\$
Opening Accumulated Operating Funds	7,984,962	14,090,114
Net Deficit for the year	(4,376,524)	(6,105,152)
Total Equity 31 May 2006	<u>\$3,608,438</u>	<u>\$7,984,962</u>

9. Employee Entitlements

	2006	2005
	\$	\$
Balance at beginning of the year	183,392	206,145
Additional provision	210,627	189,434
Amount utilised	(190,074)	(212,187)
Balance at end of the year	<u>\$203,945</u>	<u>\$183,392</u>

10. Lease Commitments

Future Lease Commitments for New Zealand Cricket (Inc.) are:

	2006	2005
	\$	\$
Not later than 1 year	258,789	255,198
Between 1-2 years	184,755	225,532
Between 2-5 years	239,657	316,968
Over 5 years	290,638	350,770

11. Segment Information

New Zealand Cricket (Inc.) operates in one industry and geographical location, this being the promotion and administration of cricket in New Zealand. Domestic cricket and development programmes are coordinated through Major Associations who in addition assist with hosting arrangements of International Teams. New Zealand Cricket (Inc.) is responsible for operating the High Performance Centre at Lincoln University and for managing New Zealand teams touring offshore.

New Zealand Cricket (Inc.)

Notes to and forming part of the Financial Statements for the year ended 31 May 2006 *continued***12. Reconciliation of Net Operating deficit with Net Cash outflow from operations**

	2006	2005
	\$	\$
Net Deficit	(4,376,524)	(6,105,152)
Add non-cash items :		
Depreciation	349,520	324,074
Loss on Disposal Fixed Assets	-	3,741
Loan Forgiven Basin Reserve Trust	-	90,000
	349,520	417,815
Movements in Working Capital		
(Increase) Decrease in Accounts Receivable	17,476	(297,175)
(Increase) Decrease in Sundry Loans	75,000	-
(Increase) Decrease in Prepayments	(6,603)	1,183,536
Increase (Decrease) in Accounts Payable	807,069	866,500
(Increase) Decrease in Stock	(36,363)	67,678
(Increase) Decrease in World Cup WIP	(96,355)	906
	760,224	1,821,445
Effect of exchange rate change on foreign balance	(211,114)	2,077
Net cash outflow from operating activities	<u>\$(3,477,894)</u>	<u>\$(3,863,815)</u>

13. Financial Instruments**Credit Risk**

Financial instruments which potentially subject New Zealand Cricket (Inc.) to credit risk principally consist of bank balances, accounts receivable, sundry loans, guarantees of other's term loan facilities, and foreign currency forward exchange contracts.

Maximum exposures to the credit risk as at balance date are:

	2006	2005
	\$	\$
Bank Balances & Deposits	3,651,085	7,002,524
Receivables	1,711,206	1,563,517
Sundry Loans	450,000	525,000

Sundry Loans include Loans to Major Associations of \$450,000 (2005, \$525,000). These Loans are subject to interest based on the 90-day Bill rate at the beginning of each quarter, and are secured by future grants payable to those associations.

During the year the Canterbury Cricket Association reduced the balance on their revolving credit facility with New Zealand Cricket such that it had a nil balance at the year end. This facility of \$75,000 expires on 31st May, 2007.

The above maximum exposures are net of any recognised provision for losses on these financial instruments. No collateral is held on the above amounts.

Concentrations of Credit Risk

Funds on deposit are with The National Bank of New Zealand Ltd.

Currency Risk

New Zealand Cricket (Inc.) has exposure to foreign exchange risk as a result of transactions denominated in foreign currency, arising from normal trading activities. The NZD equivalent of unhedged foreign exchange assets at balance date is \$256,219 (2005, \$250,070).

In past years, where exposures were certain, New Zealand Cricket (Inc.) hedged most of its new season offshore exposure, however this was not the situation in the current year where due to existing exchange rates no hedging was placed. The notional contract amount of forward foreign exchange instruments outstanding at balance date was Nil (2005, Nil).

Interest Rate Risk

Interest earned on bank balances and deposits are based on the current interest rate. At balance date this was 7.25%.

Credit Facilities

New Zealand Cricket (Inc.) has a bank overdraft facility of \$1,000,000 with The National Bank of New Zealand Ltd. Apart from this facility, which was not being utilised at balance date, there were no other credit facilities.

Fair Values

The following methods and assumptions were used to estimate the fair value of each class of financial instrument.

New Zealand Cricket (Inc.)

Notes to and forming part of the Financial Statements for the year ended 31 May 2006 *continued*

Bank Accounts and Deposits, Receivables and Trade Creditors

The carrying amount is the fair value for each of these classes of financial instruments noted above. Bank Deposits are recorded at market value, and are subject to market forces. Market value is subject to changes in interest rates.

Forward Foreign Exchange Contracts

The estimated fair value of off balance sheet forward foreign exchange contracts at balance date was Nil (2005, Nil). The estimated fair value of forward foreign exchange contracts is based on market rates at balance date.

Financial Guarantees

It is not practicable to estimate the fair value of financial guarantees within an acceptable level of reliability.

Transactions with Related Parties

Major/District Associations

During the year New Zealand Cricket (Inc.) made payments of \$6,799,185 (2005, \$6,281,070) and discretionary grants of \$280,000 (2005, \$260,000) to Major Associations, and \$331,500 (2005, \$331,249) to District Associations.

Major and District Associations are the members of New Zealand Cricket (Inc.) as provided for in the Constitution of New Zealand Cricket (Inc.).

The balances outstanding on Receivables at the end of the year were \$131,063 (2005, \$60,362), while the balances outstanding on Payables at the end of the year were \$10,777 (2005, \$12,433). No amounts were written off or forgiven during the year.

New Zealand Cricket (Inc.) has advanced loans to some Major Associations, as referred to in Note 13.

Income Recognition

Income is generally recognised in the period to which it relates. Should there be any doubt as regards the receipt of any income then recognition of that income will be deferred until the period in which it is actually received.

During the year the claim by GCC on ICC in relation to the 2003 Cricket World Cup was resolved. As a result the ICC was able to make further payments to each full member country in respect of ICC Cricket World Cup 2003, including interest on the funds withheld. In line with the previous policy where New Zealand Cricket has only recognised those amounts actually confirmed or received, the payment received has been recognised in the current financial year. It is not anticipated that any further amounts will be received by NZC.

During the 2004-5 year the tour by Sri Lanka was abandoned after the first ODI due to the devastating Tsunami on Boxing Day. Sri Lanka returned to complete the tour during the current season, however at balance date the question of an insurance claim has not been resolved. To date all revenues and expenses in respect of the replacement tour have been recognised in the current year's accounts, and any proceeds from a subsequent insurance claim will be recognised when or if a claim is settled.

Contingent Liabilities

Under the Master agreement negotiated with the Cricket Player's Association in 2002, 22.92% of the "New Zealand Cricket Revenue" represents the amount allocated to the Player Pool, and it is from this pool that all player payments are made. The initial budgeted allocation for the 4 years ending May, 2006 was \$5.1m per annum.

If at the end of the 4 year period the actual amount allocated to the Pool exceeds that initially allocated then NZC has a liability to the players.

As at balance date, the calculation of the Player pool for the 4 year period ending May, 2006, which is updated regularly throughout the four year period, has not been finalised. However, if a liability exists, it is not expected to be material.

Capital Commitments

There were no capital commitments at 31 May, 2006 (2005, Nil).



■ Chartered Accountants

Auditor's Report

To the Members of New Zealand Cricket (Inc.).

We have audited the financial statements on pages 42 to 49. The financial statements provide information about the past financial performance of New Zealand Cricket (Inc.) and its financial position as at 31 May 2006. This information is stated in accordance with the accounting policies set out on pages 45 and 46.

Board's Responsibilities

The Board of Directors are responsible for the preparation of financial statements which comply with generally accepted accounting practice in New Zealand and fairly present the financial position of New Zealand Cricket (Inc.) as at 31 May 2006 and its financial performance and cash flows for the year ended on that date.

Auditor's Responsibilities

It is our responsibility to express an independent opinion on the financial statements presented by the Board of Directors and report our opinion to you.

Basis of Opinion

An audit includes examining, on a test basis, evidence relevant to the amounts and disclosures in the financial statements. It also includes assessing:

- the significant estimates and judgements made by the Board of Directors in the preparation of the financial statements; and
- whether the accounting policies are appropriate to New Zealand Cricket (Inc.)'s circumstances, consistently applied and adequately disclosed.

We conducted our audit in accordance with generally accepted auditing standards in New Zealand. We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatements, whether caused by fraud or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Ernst & Young provides tax advice to New Zealand Cricket (Inc.).

Unqualified Opinion

We have obtained all the information and explanations we have required.

In our opinion the financial statements on pages 42 to 49:

- comply with generally accepted accounting practice in New Zealand; and
- fairly present the financial position of New Zealand Cricket (Inc.) as at 31 May 2006 and its financial performance and cash flows for the year ended on that date.

Our audit was completed on 25 July 2006 and our unqualified opinion is expressed as at that date.

Ernst + Young

Christchurch



Spectrum Print

Pre-press and print production by
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